

### Viewpoint

#### **All About That Beta**

July 25, 2017

### Samir Shah, CIO, MBS Mantra, LLC

We continue to believe that, given the low yield environment, in their search for yield, investors are accumulating too much beta risk. With Central Banks threatening the end of QE, it is important to understand your portfolio Beta.

We attend many conferences and participate in many discussions, and there are many managers and many investors stretching even further for yield. Among the less sophisticated, there appears to be a belief that private assets are immune from beta risk as such assets are not marked, and CRE, direct lending, and private equity remain favorites among family offices. Larger investment managers and some consultants appear to be seeking Emerging Market and Frontier Market investments. A number of funds appear to have given up on markets and are looking even further afield in fintech, AI-driven quant strategies, and cryptocurrencies.

Since our core philosophy is that all markets are linked, and that the same pool of money is chasing all assets, it is important to us to track our relative performance and risk. With that in mind, we have conducted a small study of Beta and correlations between some benchmarks that we could easily access using Bloomberg's data set.

We have not included MBS Mantra's statistics, but you can see those on our Fact Sheets. We continue to have low Beta and high Alpha against most market indicators, and we have structured a version of our portfolio that maintains attractive Alpha while generating negative Beta.

Some observations on what we found interesting in the tables that follow:

- Core Fixed Income continues to have low Beta and correlations to Equities while
  maintaining a positive level of Alpha relative to Equities (although this is suspect due to
  the almost zero correlation with equities). This makes a Fixed Income allocation
  important for Asset Allocation processes to reduce portfolio risk, and FI should remain a
  part of all portfolios.
- Levered loans are less compelling to us compared to fixed income, in every time period analyzed, with lower Alpha and greater Beta. One could replicate the Beta of Levered loans with significantly higher returns by simply leveraging fixed income.
- The VC Index has large swings in Beta and Alpha, and a VC allocation should be timed correctly.
- Listed Private Equity consistently appears very rich by our standards, with high correlations, high Beta, and large negative Alpha.
- The time for Frontier and Emerging markets was pre-2007.
- The long-term returns from High Yield were mostly realized pre-2013.



• Betas and Correlations appear to be declining versus Equities since 2013 (except in VC). We believe that this is due to the Equities market reaching new highs (we believe we understand why, and have discussed this in previous Viewpoints), and should not be viewed as a reduction in risk of other asset classes, as their Alpha has declined too. All the other asset classes have had corresponding inflows too, reducing their yields and richening them. If Equities sell off, we believe that Betas will rise rapidly.

It should be noted that this analysis was performed on Benchmarks and not the performance of individual managers. Assuming that investment skills still exist and can generate Alpha and reduce Beta, the observations above should not be viewed as conclusions, but give reasons for caution.

We hope you find the data useful. I would love to hear your comments.

Samir Shah, CIO MBS Mantra, LLC sshah@mbsmantrallc.com 203-388-8356

The source for all the data that resulted in the computations below was Bloomberg.

		1/2005-6/2018			
~		_	Annualized		
Sector	Bloomberg Ticker	Beta	Alpha	Correlation	
Versus Equities					
Equities	SPX Index	1.0	0%	1.0	
Pvt Equity	SPLPEQTY Index	1.6	-8%	0.9	
Venture Capital	TRVCI Index	1.1	6%	0.7	
<b>Emerging Markets</b>	MXEF Index	1.2	0%	0.8	
Frontier Markets	MXFEM Index	0.9	-2%	0.7	
REITs	REIT Index	1.3	0%	0.7	
High Yield	LF98TRUU Index	0.5	3%	0.7	
Levered Loans	IBXXLLTR Index	0.4	2%	0.6	
Bond Market	LBUSTRUU Index	0.0	4%	0.0	
Versus Bonds					
Bond Market	LBUSTRUU Index	1.0	0%	1.0	
MBS/ABS/CMBS	LD19TRUU Index	0.7	1%	0.9	
High Yield	LF98TRUU Index	0.7	5%	0.2	
Agency MBS	LUMSTRUU Index	0.7	1%	0.9	



	1/2005-10/2007			11/2007-3/2009		
	Annualized			Annualized		
	Beta	Alpha	Correlation	Beta	Alpha	Correlation
Versus Equities						
Equities	1.0	0%	1.0	1.0	0%	1.0
Pvt Equity	1.0	3%	0.7	1.7	-17%	0.9
Venture Capital	1.7	-5%	0.8	0.9	7%	0.8
Emerging Markets	1.4	23%	0.6	1.4	7%	0.8
Frontier Markets	0.8	25%	0.3	1.1	-14%	0.8
REITs	1.3	1%	0.6	1.6	6%	0.8
High Yield	0.4	2%	0.7	0.6	10%	0.7
Levered Loans				0.5	3%	0.6
Bond Market	0.0	4%	-0.1	0.1	10%	0.4
Versus Bonds						
Bond Market	1.0	0%	1.0	1.0	0%	1.0
MBS/ABS/CMBS	0.8	1%	1.0	0.7	2%	0.9
High Yield	0.4	5%	0.2	1.3	-21%	0.4
Agency MBS	0.8	1%	1.0	0.6	5%	0.8

	4/2009-7/2013			8/2013-6/2018		
	Annualized			Annualized		
	Beta	Alpha	Correlation	Beta	Alpha	Correlation
Versus Equities						
Equities	1.0	0%	1.0	1.0	0%	1.0
Pvt Equity	1.7	-7%	0.9	1.1	-2%	0.8
Venture Capital	1.2	0%	0.8	1.4	9%	0.7
Emerging Markets	1.3	-9%	0.8	1.0	-6%	0.6
Frontier Markets	0.8	0%	0.7	0.6	-5%	0.5
REITs	1.2	5%	0.8	0.7	3%	0.5
High Yield	0.5	9%	0.7	0.4	1%	0.7
Levered Loans	0.4	5%	0.7	0.2	1%	0.6
Bond Market	0.0	6%	-0.2	0.0	3%	0.0
Versus Bonds						
Bond Market	1.0	0%	1.0	1.0	0%	1.0
MBS/ABS/CMBS	0.7	1%	0.9	0.7	1%	0.9
High Yield	0.4	18%	0.1	0.5	4%	0.3
Agency MBS	0.7	0%	0.9	0.7	1%	0.9



#### **Important Notice - Disclaimer**

This overview is being provided to you by MBS Mantra, LLC ("MBS Mantra" or the "Firm" or the "Adviser"), for informational purposes only, on a confidential basis and is intended solely for use by the company or individual to whom it is being delivered. Potential investors are advised to request and carefully read and review MBS Mantra's Firm Brochure (Form ADV Part 2), and other documents, if any, provided by MBS Mantra (the "Documents").

Under no circumstances should this overview be used or considered as an offer to sell, or a solicitation of any offer to buy, interests in any securities, funds, other financial products or investment strategies managed by MBS Mantra, nor shall it or its distribution form the basis of, or be relied upon in connection with, any contract for advisory services or otherwise.

The information contained with this brochure has not been audited and is based upon estimates and assumptions. No reliance should be placed, for any purpose, on the information or opinions contained in this overview. The information contained in this brochure is based upon proprietary information of MBS Mantra and public information, but it may not be comprehensive, and it should not be interpreted as investment advice. No representation, warranty or undertaking, express or implied, is given as to the accuracy or completeness of the information or opinions contained in this overview by MBS Mantra or by its affiliates and any of their principals, members, managers, directors, officers, employees, contractors or representatives.

Investors must make their own investment decisions based on their specific investment objectives and financial position. Charts, tables and graphs contained in this overview or in the Documents are not intended to be used to assist an investor in determining which securities to buy or sell or when to buy or sell securities. While this overview may contain past performance data, PAST PERFORMANCE IS NOT INDICATIVE OF FUTURE RESULTS, WHICH MAY VARY. There can be no assurance that any investment strategy will achieve its investment objective or avoid substantial or total losses. Except as required by law, MBS Mantra assumes no responsibility for the accuracy and completeness of any forward-looking statements. Further, MBS Mantra does not provide legal and tax advice; MBS Mantra recommends that investors consult with their own independent tax and legal advisers.

Any example represents an actual trade made by Samir Shah, MBS Mantra's principal, and/or MBS Mantra; any hypothetical represents a possible trade. None of the examples, whether actual or hypothetical, contained in this overview and the Documents should be viewed as representative of all trades made by MBS Mantra, but only as examples of the types of trades MBS Mantra expects to complete for its customers. None of the examples provided can in and of themselves be used to determine which securities to buy or sell, or when to buy or sell them. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities used as examples in these Documents. To the extent that this document contains statements about the future, such statements are forward looking and subject to a number of risks and uncertainties, including, but not limited to, the impact of competitive products, product demand and market risks, fluctuations in operating results and other risks. (A complete list of trades made by Samir Shah and/or MBS Mantra is available upon request.)

This overview and all Documents provided by MBS Mantra should only be considered current as of the date of publication without regard to the date on which you may receive or access the information. MBS Mantra maintains the right to delete or modify the information without prior notice; MBS Mantra undertakes no obligation to update such information, including, but not limited to, any forward-looking statements, as of a more recent date, except as otherwise required by law.